

202 Ski Hill Road P.O. Box 7 Lutsen, Minnesota 55612 t. (218) 481-9280 info@northshorewinery.us

# **North Shore Winery – Rental Use Terms**

#### The Venue:

The North Shore Winery and Sawtooth Mountain Cider House are located on Ski Hill Road in Lutsen, Minnesota, overlooking Lake Superior. The winery is located four hours by car from Minneapolis/St. Paul; 90 minutes from Duluth, MN; and 1 hour 45 minutes from Thunder Bay, Ontario. Our Barrel Room comfortably seats up to 50 people; and is frequently rented for rehearsal dinners; engagement parties; small wedding events, and company meetings. Larger parties can be accommodated incorporating our outdoor space during summer and fall, weather and format permitting.

## Responsibilities of the Event host and The Winery:

Our event rental contracts include full use of our indoor and outdoor spaces which include our barrel room, tasting room, side patio, and outdoor amphitheater, along with two service staff responsible for wine and beverage service and wine and beverage cleanup. Guests must directly contract with outside caterers for food, floral arrangements, linen providers, and musicians/audio-visual providers. Recommendations for vendors can be found on the next page.

## **Pricing:**

June – October:

Friday and Saturday evenings: 7:00 – 10:00 pm \$3,500\* Saturday and Sunday mornings: 8:00 – Noon \$3,500\*

November – May:

Friday and Saturday evenings: 6:30 – 10:00 pm \$3,000\* Saturday and Sunday mornings: 8:00 – Noon \$2,500\*

(\*) Large events requ<mark>iring specialize</mark>d setup/breakdown and staffing support are subject to tailored pricing.

# Other Pricing Considerations:

- MN sales tax on day of purchases and event fees; alcohol tax on alcohol purchases; 3% fee
  for credit card payments.
- A 20% non-refundable deposit is required at the time of reservation.
- We do not have a minimum bar tab. Wine, cider, and non-alcoholic beverages are available at a (10%) discount to facility rental guests.
- We have a "no tipping" policy. Guests are charged an additional \$150/staff; which is passed
  on directly by the winery to the staff member. The winery determines how many staff
  members are required. For most events, we typically require two winery staff.



### FAQ:

- 1. Can I bring outside alcohol into the winery?
  - a. No, our farm winery license only allows for the services of our products made on-site.
- 2. How many people does the space accommodate?
  - a. Our indoor space accommodates 40 people comfortably, with a max of 50. If your party is larger than that, our outdoor space has the potential to host hundreds, weather allowing. We recommend renting a tent for larger events.
- 3. Do I need to work with a caterer for food?
  - a. The winery does not have a kitchen to serve full meals, but we do have a selection of cheese crackers and meats. If you would like to bring in your own food without a caterer, it needs to be approved by the winery and you are responsible for service, flatware, dishware, and clean-up.
- 4. Will you help us decide on wines to serve and how much is appropriate for our group?
  - a. Of course! We would love to give you a tour and complimentary tasting prior to your event to help you decide which wines you want to serve. We can either have an open bar or we can serve a smaller selection. Similarly, we can keep one large group tab for the night, or we can set a group limit, which once reached will trigger our moving to a cash bar.

#### **Recommended Vendors:**

Catering: Catering arrangements can be made through the following caterers by contacting them directly.

- Double D Catering: contact Christy Marshall, P.O. Box 548, Grand Marais, Minnesota, (865)
   244-7757, jc.mars@hotmail.com. Double D Catering will invoice you separately for food service.
   Double D specializes in delicious slow-cooked meats, wood-fired pizzas, and expertise to create special dishes just for your event.
- Cascade Restaurant and Pub: Cascade Restaurant is the only local restaurant and resort that
  offers catering services for events outside of their establishment. Cascade offers a variety of
  cuisine options that extend beyond their usual menu options. Contact Katie Oakes at
  <a href="mailto:katie@cascadelodgemn.com">katie@cascadelodgemn.com</a>.

**Music**: We request the music for your event be booked through the Winery. We know a lot of musicians and DJs in the area. If you have a preferred musician, please provide us with their contact information so we can ensure they are appropriate for our venue (and our neighbors!). We have a Bluetooth sound system to play music if you have a playlist or channel you would like to put on.

**Decoration**: All decorations needs to be discussed with North Shore Winery in advance. Decorating and set up/removal are only allowed during the leased time. Please plan accordingly. No tacks or nails are allowed on any surface in the winery, and no candles can be used.





### **Tent/Party Supply Companies:**

• Best Day Ever Tents: <a href="https://www.bestdayevertentsandevents.com/">https://www.bestdayevertentsandevents.com/</a>, (218) 730-8611

• Encore Events: <a href="https://encorepartyexpress.com/">https://encorepartyexpress.com/</a> 218) 724-4646

• Doucette's: <a href="https://www.doucettesparty.com/">https://www.doucettesparty.com/</a>, (218) 585-0642

#### Flowers:

- Terra Bella 407 4th Ave E, Grand Marais, MN 55604 (218) 387-1919
- Cut face Cuttings Grand Marais, MN <a href="https://www.cutfacecuttings.com/">https://www.cutfacecuttings.com/</a>

#### **Accommodations:** Remember to book early on the North Shore!

- Caribou Highlands: The nearest resort to us, with enough space to accommodate your entire
  party. They have both a main lodge and a variety of condo options on the property. 371 Ski Hill
  Rd, Lutsen, MN 55612, https://odysseyresorts.com/caribou-highlands/.
- Bluefin Bay: Just down the Road in Tofte, Bluefin Bay has a variety of rental options and a beautiful property on Lake Superior. 7192 MN-61, Tofte, MN 55615, <a href="https://www.bluefinbay.com/">https://www.bluefinbay.com/</a>.
- Cascade Vacation Rentals: If you prefer to book separate rentals, Cascade manages more properties on the north shore than anyone else. <a href="https://www.cascadevacationrentals.com/">https://www.cascadevacationrentals.com/</a>
- Ski Hill cabins and Saunas: Beautiful cabins and saunas just up the hill from the winery. If you are able to book the entire space, these cabins would be an amazing place to spend time with family around your special event. Book very early, or maybe plan your trip around their availability! 352 Ski Hill Rd, Lutsen, MN 55612, https://skihillcabins.com/.

#### **Liability**:

The client assumes full responsibility for any injury to their guests, theft, loss, or damage to the property of their guest, as well as to the property of North Shore Winery brought about by their guests or anyone brought onto the premises of North Shore Winery. Any necessary security will be the responsibility of the client. North Shore Winery serves alcoholic beverages, for larger events, some transportation may be required and organized before the event.

Contact for more information: Jeremy Hanson Jeremy@northshorewinery.us t. (612) 889-7609